



astrinas

Company Overview

About Us



astrinas

the unique!

TRUST - COMPETENCE - EXPERIENCE - INTELLIGENCE

Asian Trade and Investment AG
info@astrinas.com | www.astrinas.com

astrinas – Asian Trade and Investment A G is a new, ultra-modern and future-oriented company focussed on the production of semi-finished products made of aluminium, stainless steel and brass.

astrinas was founded in 2011 as a trading and investment company under the name **astrinas** – Asian Trade and Investment Association.

Following around 2 years of strategic investments in solid, success-oriented and privately run manufacturing companies, **astrinas** as a manufacturer now has the advantage of serving our customers with a high quality performance product portfolio covering a wide range of product segments.



astrinas

Asian Trade and Investment AG

Our Philosophy

The success of our company is based on a sustainable medium and long-term vision.

Our business mentality is based on:



TRUST - COMPETENCE - EXPERIENCE - INTELLIGENCE!

We place mutual trust above everything, this is one of the requirements that underpin our successful business relationships worldwide.

Competence and know-how is a must in order to meet the highest demands of our valued customers.

Through our many years of operating in the market, we bring experience with us, be that from raw material and its use to the optimisation of our production processes.

Intelligence is knowing, understanding and putting everything we learn into practice in a way that is always a win-win for us and our customers.



astrinas

Asian Trade and Investment AG

Our Philosophy



To be one of the most important and indispensable partners for all products from our product portfolio for customers worldwide. To successfully form the bridge between the different mentalities and business cultures worldwide.



With the manufacture of our high-quality products, we want to continuously expand in existing markets and penetrate new markets. We push the acquisition of new customers for our quality products and maintain long-term business relationships.



We maintain absolute reliability towards our business partners. Motivation and drive with continuous improvement contribute to our successful development. We live and breath mutual respect and take care of our environment at all times.



With fairness, the pursuit of the highest performance and constant innovation, we offer our business partners and employees a basis for development and success. Our strategically targeted diversification allows us sustainable growth.



We are trustworthy, open, respectful and always compromise with our business partners and our employees. What we stand by our name!



astrinas

Asian Trade and Investment AG

Our Core Competencies



Production



Sourcing



Services



astrinas

Asian Trade and Investment AG

Production

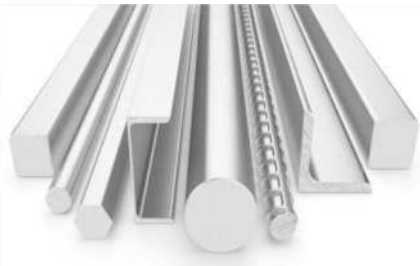


In our manufacturing plants, we make high-quality products according to the needs of our customers and according to internationally recognized standards.

Through constant investment in our manufacturing plants, we achieve the highest quality and fair market prices for every product from our product range.



We know the different market structures well and can offer professional distribution for our products. Thanks to our solid financial strength and the raw materials we have in stock, we are able to deliver the requested products to all customers promptly and reliably without excessively long delivery times.



We are always highly motivated to meet and exceed the expectations and requirements of our valued customers at all times. We promote our brand **astrinas** and the brands of our customers for successful market entry and market expansion worldwide.

We work according to the motto: **"The customer's standard is our standard!"**



astrinas

Asian Trade and Investment AG

Product Portfolio

The **astrinas** Product Portfolio includes the following product categories:

Aluminium Profiles

Aluminium Accessories

Stainless Steel Tubes

Stainless Steel Bars and Angles

Stainless Steel Coils

Stainless Steel Sheets

Stainless Steel Accessories

Stainless Steel Special Parts

Brass Components

More detailed information about our products, their feasibility and designs as well as the standards and norms can be found in our overview brochure.



astrinas

Asian Trade and Investment AG

Production Locations

Our production sites are in Asia, specifically in China and India. Due to ongoing investment in our manufacturing plants, we are able to offer the highest quality with fair and market prices for all industrial products in our product portfolio. Product portfolio offer



Aluminium:

Nanjing CN (Aluminium profile)
Foshan CN (Aluminium accessories)

Stainless Steel:

Foshan CN (Stainless Steel tubes)
Nantong CN (Stainless Steel tubes)
Taizhou CN (Stainless Steel bars & angles)
Wuxi CN (Stainless Steel coils, sheets and special products)
Taicang CN (Stainless Steel accessories)

Brass:

Jamnagar IN (Brass components)
Taicang CN (Brass components)

We promote our brand **astrinas** in the market for all our products as the definition for high-quality and high-performance products and the best reputation.



astrinas

Asian Trade and Investment AG

Sourcing



For out-sourced industrial products, we work very closely with regional and national certified manufacturing companies. **astrinas** Manages out-sourced manufacturers, evaluating and auditing the sites, quality and production.



astrinas Trade in high-quality raw materials; aluminium, stainless steel, brass and copper, which is also processed in our own manufacturing plants. This guarantees the highest quality at fair and market-driven prices. Accordingly, trading in raw materials is classified quite differently from the usual trading business in industrial goods.

We know the different market structures very well and can also offer professional distribution for any trading product (sourcing). Of course, we are always very motivated to meet and exceed the expectations and requirements of our customers at all times.



astrinas

Asian Trade and Investment AG

Services

Wir
machen
das!



Building on our manufacturing base, to increase our competitiveness in the market, we offer a comprehensive and professional "Full Service Package" for all our business partners. Our core competencies in our services are based in logistics services and export and import trade finance for international business opportunities.

Logistics Service

We work exclusively and very closely with a renowned logistics specialist on a long-term basis. Our logistics partner is based in the most important import and export countries worldwide and can provide the best possible logistics service. We offer all our customers our "Full Service Package" as standard, which sets us apart from other market participants.



Export and Import Trade Finance

A solid financial foundation and knowledge of international business conditions is a must for any successful international business venture. We work very closely with a reputable and world-renowned banking institution in Switzerland and are committed to fulfilling all of our business partners' financial requirements.



astrinas

Asian Trade and Investment AG

Quality and Inspection

ZERTIFIKAT CERTIFICATE CERTIFICAT



Quality

In our corporate strategy, we basically only pursue medium and long-term business. This allows us to always achieve the best possible quality in all our raw materials and industrial products. Quality tests of our raw materials and industrial products during the production process are guaranteed at all times. The raw materials used comply with the ROHS and REACH regulations at all times.

Inspection

For all raw materials and industrial products according to our product portfolio, we offer independent inspections during the production process, before packaging and while loading the products into containers or trucks. All inspections can be carried out by our own inspection teams or according to customers' instructions.

ISO Certification

As an international company, we have successfully passed the ISO certification according to ISO 9001:2015 & ISO 14001:2015 according to the latest international guidelines.



Packaging and Shipping



Packing

Every product needs transportable packaging. For the packaging of our products, we only use selected and qualified packaging material that comply with the standards.



Shipping

Loading into containers and trucks for all our products takes place in-house, at all times, in order to provide optimal protection to the products and to avoid external influences. Delivery to all our customers is always by truck for easier and uncomplicated unloading. Deadline deliveries and special delivery instructions are also possible by arrangement.



Warehousing

We have storage facilities in all of our manufacturing plants. In addition, we have an additional covered warehouse near the international sea freight port of Hamburg, where we handle deliveries for our customers. Partial deliveries to different delivery points are also possible.



Institutional Organisations

Für internationale Sourcing Geschäfte arbeiten wir erfolgreich mit institutionellen Organisationen zusammen und runden unser Know How auf weltweit gestützter professioneller Art erfolgreich ab.

 **SWITZERLAND
GLOBAL
ENTERPRISE**

kotra

Korea Trade-Investment
Promotion Agency

 **ICC
WORLD CHAMBERS
FEDERATION**

EJET
TRADE

swisscham.org

 **ICC**

Indian Chamber of Commerce



astrinas

Asian Trade and Investment AG

Company Metrics

Head Count



10 employees in the name of **astrina**

Approx. 250 employees in total in all production workshops worldwide

100% equity / owner-managed (independent)

Products and Services



Semi-finished products and accessories made of aluminium, stainless steel and brass (own production)

Commercial products (sourcing) of various industrial products

Sourcing of individual products and solutions according to customer specifications



Annual production capacities (own production)

Aluminium 38,000 tons, stainless steel tubes 26,000 tons, stainless steel bars and angles

15,000 tons, brass components 3,000 tons



Sales areas (own production)

Europe (incl. Russia and Turkey)

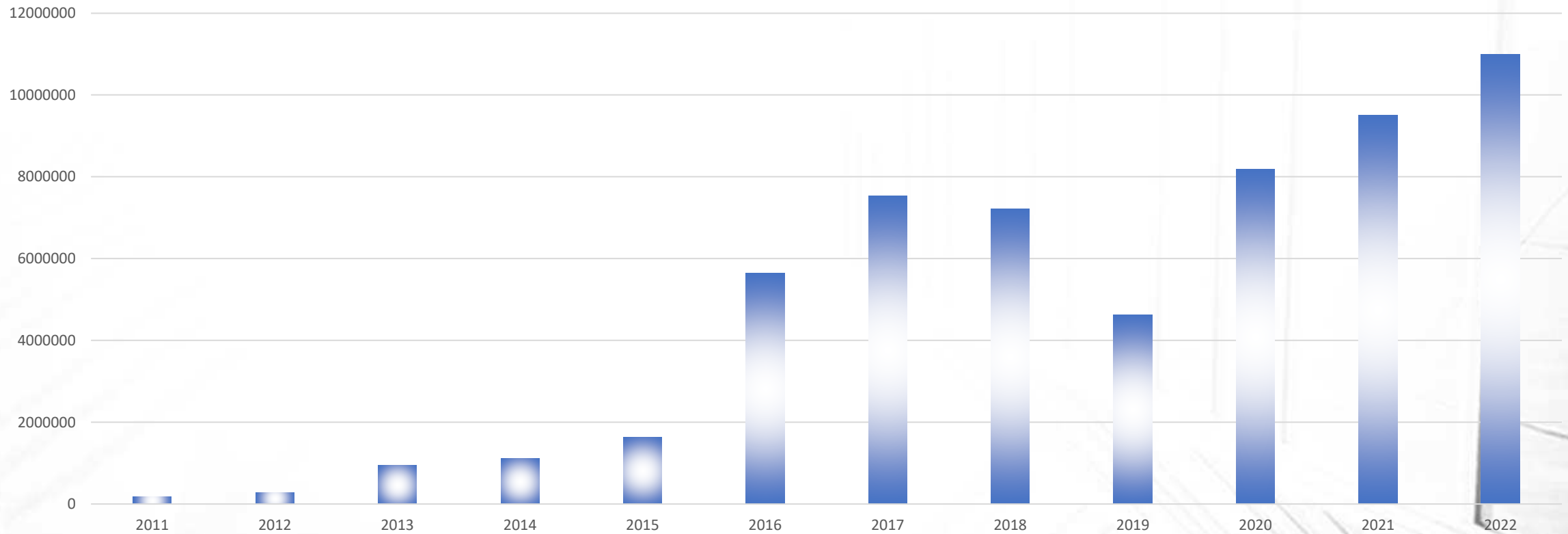


astrinas

Asian Trade and Investment AG

Sales Development

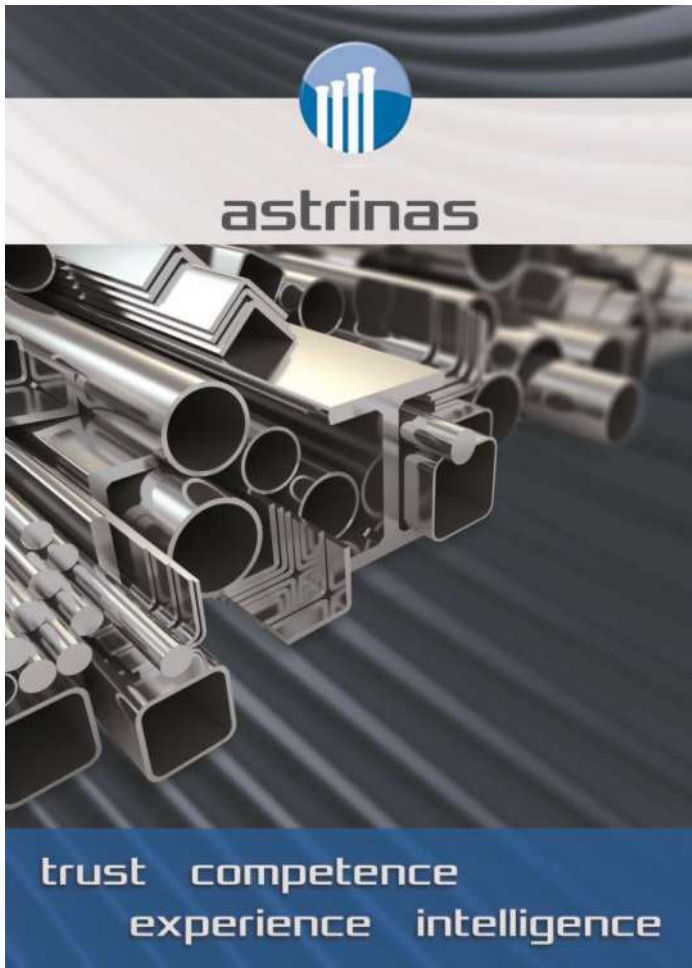
Development of sales in USD (own production including commercial products)



astrinas

Asian Trade and Investment AG

Documentation



In addition to our extensive product portfolio, we also offer you relevant documentation, which is available to you free of charge in print media or electronically.

astrina's company presentation

astrina's prospectus

astrina's aluminum product presentation

astrina's product presentation stainless steel

astrina's product presentation brass

Technical data sheets of the products

Works certificates according to EN/ASTM standard



astrinas

Asian Trade and Investment AG

Contact

Management:

astrinas - Asian Trade and Investment AG
Balz-Zimmermann-Strasse 7
CH-8152 Glattbrugg
Switzerland
Phone: +41 32 510 61 30
Skype: astrinas1
E-Mail: info@astrinas.com
Internet: www.astrinas.com

Sales office Hungary:

Gyula Király
Fogoly u. 19
HU-2440 Százhalombatta
Ungarn
Phone: +36 23 355 476
Mobil: +36 20 981 7576
Skype: kiraly.gyula
E-Mail: gyula.kiraly@astrinas.com
Internet: www.barametall.hu

UID-Nr.: CHE-277.353.629
HR-Nr.: CH-020-3052871-0



astrinas

Asian Trade and Investment AG



astrinas

the unique!

TRUST - COMPETENCE - EXPERIENCE - INTELLIGENCE

Asian Trade and Investment AG

info@astrinas.com | www.astrinas.com